



Fondation de l'Hôpital
Brome-Missisquoi-Perkins
Hospital Foundation

ANNUAL REPORT
2017-2018



My Hospital

★ I care, I give ★



A MESSAGE FROM THE FOUNDATION



Mario Lagimonière
President of the Board of
Directors



Lola Landes
Executive Director

Helen Keller, a well-known writer, once said: "Alone, we can do so little; together we can do a lot". Although blind and deaf at the age of one and a half, the simple words of this great lady reflect a clear vision of the importance of collaboration.

Thanks to your involvement, the Foundation and the BMP Hospital shine in our community. It is thanks to the constant support of our generous donors and partners that we have carried out some important projects and concretely improved the well-being of the people of Brome-Missisquoi. This uncommon generosity is part of what makes the Brome Missisquoi area so unique. The health sector has experienced great changes in the last years and we all had to adapt to these new realities. As individuals, we have given our time and/or money to help improve healthcare for patients in Brome-Missisquoi.

By combining the strengths of the medical staff, of the MRC, of our donors and of the members and employees of the BMP Foundation, we are now able to provide patients with care in modern and well equipped facilities. Without this common desire to collaborate for the well-being of the population, things could have been completely different for both our patients and our medical staff.

We would like to thank you for your unfailing support and trust in the BMP Foundation.

On behalf of the staff and Board of Directors of the BMP Foundation, thank you once again for your involvement and ever so precious help.

MISSION

The Brome-Missisquoi-Perkins Hospital Foundation contributes to improving the accessibility and quality of health care provided to the people of Brome-Missisquoi by helping to finance the purchase of state-of-the-art equipment and by contributing to the implementation of projects for the continuous improvement of health care of the Brome-Missisquoi-Perkins Hospital.

ACHIEVEMENTS

Since 1993, the BMP Foundation has invested more than 29 million dollars in:

- The purchasing of cutting edge equipment;
- The modernization of its facilities;
- Additional training to the medical staff;
- Providing student bursaries for studies in health care;



MESSAGE FROM THE CIUSSS DE L'ESTRIE – CHUS TOGETHER for LIFE!

The Brome-Missisquoi-Perkins Hospital Foundation (BMP) and the CIUSSS de l'Estrie - CHUS share the same objective: "To act for and with users, their families and the population of Brome-Missisquoi". Of course, our missions are different, but very complementary. Collaboration, regular meetings and committed teamwork allow us to do better for our patients together.

Several equipment acquisition projects were carried out during the year to improve the quality and safety of care and services for the benefit of the population and improve the work performance of care teams. The Foundation's commitment is remarkable and contributes to significant improvements.

In addition, this year, the partnership with the Foundation made it possible to accomplish an awaited and invaluable project, namely the relocation and complete redevelopment of the oncology clinic. The partnership with the Foundation, the great generosity of the donors and the professional work of the teams allow us to offer services in modern, better adapted and more comfortable spaces, providing a very high quality environment for the patients and their families. Without this partnership and the Foundation's valuable commitment, we could not applaud this success today.

Next year, we aim to do the same for the Orthopedic Clinic and more. Working with the Foundation inspires and encourages us to "Act for and with the customers".



Patricia Gauthier
Patricia Gauthier
President and CEO



Johanne Turgeon
Johanne Turgeon
Deputy President and CEO

THE BROME-MISSISQUOI-PERKINS HOSPITAL, IS:

▶ **1365**
employees
(including all sites)

▶ **120**
physicians, dentists
and pharmacists

▶ **84**
short-term beds

▶ **12**
long-term beds

Medical care serving 22 municipalities:

Abercorn, Frelighsburg, Saint-Armand, Pike River, Stanbridge Station, Bedford (town), Bedford (township), Stanbridge East, Dunham, Sutton, West Bolton, Brome, Lac-Brome, Cowansville, East Farnham, Brigham, Saint-Ignace-de-Stanbridge, Notre-Dame-de-Stanbridge, Sainte-Sabine, Farnham, Sainte-Brigide-d'Iberville and City of Bromont.

TEAM

Office Staff



Lola Landes
Executive Director



Francis Laramée
Executive Assistant



Marie-Élaine Labelle²
Event and Communication Coordinator

Board of Directors

Executive Committee



Mario Lagimonière
President



Patrick Boucher
Vice-president



Robert Desautels
Secretary



Pierre Marziani²
President ex-officio



Geoffrey Webber
Treasurer

Directors



Catharie Béchamp



Merrill Boucher



Winston Bresee¹



Hardy Craft



Natasha Dionne



Dr. Pierre Duval



Édith Gaudreau



Patrick Meunier



Dr. Élizabéth Racine



Philippe Rainville¹

- 1. Term ended in 2017
- 2. Term ended in 2018



EVENTS AND ACTIVITIES

Events of the Foundation

29th BMP Brunch

158 people
15 volunteers
\$14 500

30th La Classique BMP

172 players, 23 cyclists
and 260 guests for dinner
13 volunteers
\$115 083

2nd BMP Grand Summer Ball

280 people
13 volunteers
\$73 000

2nd BMP Oktoberfest

512 people
70 volunteers
\$47 175

Third party events

1st Bouge BMP Move

Organized by Énergie Sud of Cowansville,
CrossFit and Spinning Contests
\$13 590

28th Knowlton Golf Club Tournament

112 players, 129 guests for dinner
Organized by the Knowlton Golf Club
\$26 898

16th Walk To Fight Women's Cancers

Organized by the Yamaska Valley Optimist Club
387 walkers et 100 volunteers
\$62 689

5th Soirée Champêtre

Organized by the Brome-Missisquoi Funeral Complex
298 people
\$29 153

Our partners (2017 events)

A. Bourque acier et métaux inc.

Aéroports de Montréal

Amalgamated Industries

Ambulances Farnham

Assante Wealth Management

Assurances Roy Yelle

AstraZeneca Canada inc.

Bromont, montagne d'expériences

Burkman Capital Corporation

Carbonleo

Chasco Inc.

Construction Horizon (Maisons Horizon)

Desjardins

Doyle

Excavation Saint-Pierre Tremblay

Ezefflow

Fondation du Maire de Dunham

Gestion Deloitte

Graymont

Harbour Industry

LB Avocats inc.

Le Groupe Ultra

Lou-Tec

LX Sim

Meunier Électrique et fils incs

Mont Sutton

Odessa

Pierre Paradis, Député de Brome-Missisquoi

Pharmacie Brunet

Placements Jalfi Inc.

RBC Banque Royale

Residences Magenta

Retec F3 Technologies

SAQ

Scierie West Brome

Soya Excel inc.

Teledyne DALSA Semiconductor

TEVA Canada Ltée

Thomas & Betts

Uniprix Cowansville

Uniprix Lac-Brome

Ville de Bromont

Ville de Cowansville

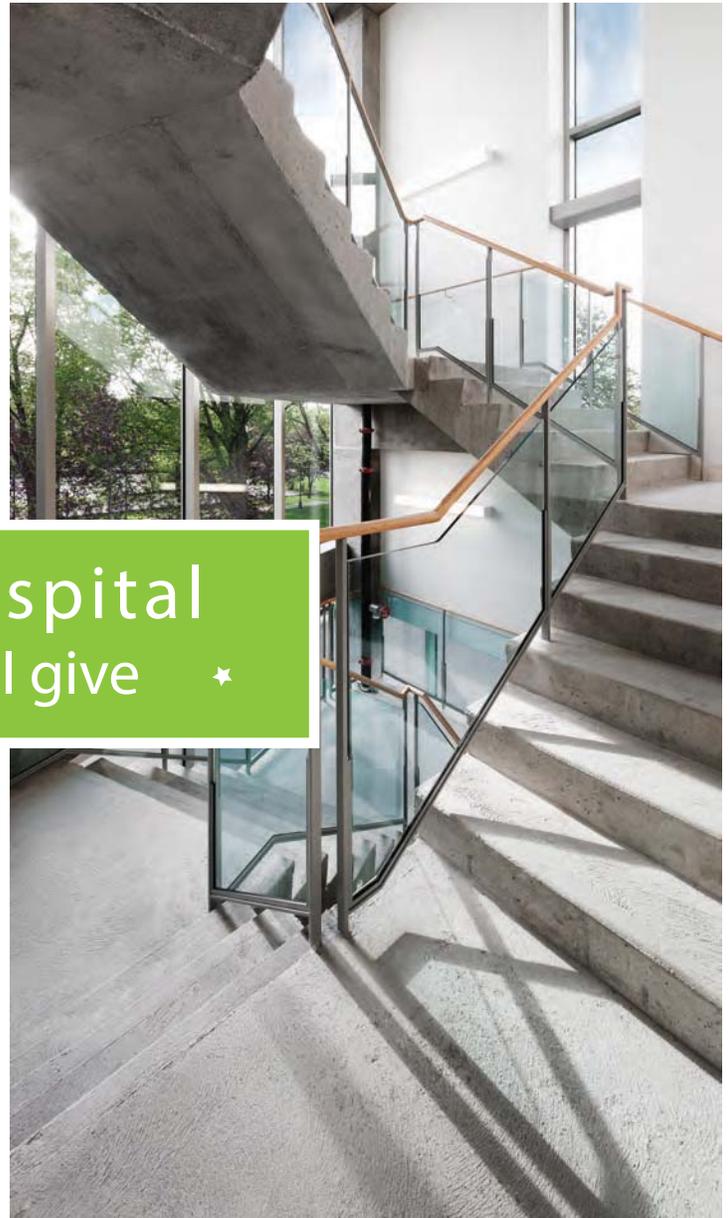


EARNINGS STATEMENT

	ON MARCH 31, 2018	
	2017 - 2018	PERCENTAGE
PRODUCTS		
Activities (net profit)	774 886	54%
Solicitation activities	310 574	22%
Investment income	336 633	24%
Other income	214	0%
TOTAL	1 422 307	100%
INCOME: NET - FUNDRAISING ACTIVITIES		
2018-2022 Capital Campaign	201 211	26 %
2 th BMP Grand Summer Ball	82 281	11%
Optimist Blitz	3 832	0%
29 th BMP Brunch	14 122	2%
16 th Walk To Fight Women's Cancers	58 502	8%
30 th La Classique BMP Golf Tournament	115 083	15%
Halloween boxes	3 689	0%
Donations in memory "In Memoriam"	11 000	1%
28 th Knowlton Golf Club Tournament	25 730	3%
2 th BMP Oktoberfest	47 175	6%
Mailings	174,348	22%
5 th Soirée Champêtre	29 153	4%
1 st Bouge BMP Move	13 590	2%
TOTAL	774 886	100%
EXPENDITURES		
Attribution charges (projects et equipment for the BMP Hospital)	1 567 218	85%
Annual general meeting and meeting expenses	700	0%
Publicity and promotion	2 820	2%
Office expenses, stationery and mail, phone and informatic	17 143	1%
Travel expenses, association, representation and training	5 816	0%
Professional expenses	5 751	0%
Sub-contracting	0	0%
Recognition wall (donors)	1 522	0%
Salary and social advantages	214 671	12%
Scholarship funds	4 000	0%
Banking and credit card fees	7 400	0%
Brokerage costs	11 056	1%
Diverse	338	0%
TOTAL	1 838 434	100%
EXCESS OF REVENUE OVER EXPENSES		
TOTAL	- 416 128	

*Please note that some events are being scheduled over two fiscal years.
For any questions or information, please contact the BMP Foundation.





My Hospital
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GREAT ACHIEVEMENTS

THANKS TO THE FOUNDATION'S INVESTMENTS IN 2017 - 2018

BIRTHING PAVILION - \$237 000

Excellence at the service of families
Project completed in 2017

Architecturally, the upgrades have allowed parents and babies to enjoy a more welcoming environment, offering more privacy and comfort. This makeover included many works such as: repainting rooms and common areas to reflect the latest trends, replacing blinds with shades, replacing flooring and wall protection, and changing laminated countertops with castings.



EXTERNAL SURGERY CLINIC - \$1.05 Million

Ensure a better quality of care and services
Project completed in December 2017

This redevelopment project included the creation of spaces for pre and post surgery consultations and the layout of specific rooms where minor and endoscopic procedures (colonoscopies, colposcopies and gastroscopies) take place.

The development of this important clinic helps to reduce waiting times and increase the capacity of the operating room for surgeries under general anesthesia.



ONCOLOGY CLINIC - \$1.65 Million

Provide comfortable and confidential facilities
Project completed in April 2018

Since April 23, patients have been welcomed in this modern facility, located on the 3rd floor of the building, which has more than tripled in size compared to the former clinic, previously located on the ground floor of the Hospital. More than 6,000 medical visits and nearly 2,000 treatments were given to oncology patients in 2017-2018 in Cowansville. The redevelopment of this service within the hospital will allow it to continue to meet the high demand, while providing more privacy and comfort for users.



GREAT PROJECTS

FOR 2018 - 2020

Supported by the BMP Foundation :

\$4.7 million

ORTHOPEDIC CLINIC - \$1.3 Million

Facilitate access to the Orthopedic Clinic

The new Orthopedic Clinic will be moved to the ground floor of the hospital in early 2019. It will be located near related services such as medical imaging, which are more easily accessible to patients with reduced mobility.

The BMP Hospital receives more than 14,000 patients annually and this number is growing.



CARDIAC MONITORS - EMERGENCY DEPARTMENT - \$265 000

To improve the safety and efficiency of the Emergency Department

An addition of 8 portable monitors and a cardiac monitor display console will increase the efficiency and proper performance of the Emergency Department.

This will allow an optimization of the work organization, the improvement of the performance and quality of the care provided; reducing the length of patients' stay and the number of hospitalizations.



OPERATING THEATRE

Improve the capacity and the operation of the surgical unit

The CIUSSS de l'Estrie - CHUS and the BMP Foundation are planning a complete refit of the surgical unit. The new operating block at the BMP hospital will include operating rooms equipped with the latest equipment, allowing medical and professional teams to perform surgical procedures in a safer and better-adapted environment. Patients enter the surgical unit for a variety of procedures performed by general surgeons as well as specialists in orthopedics, gynecology, ophthalmology and urology, among others.





Fondation de l'Hôpital
Brome-Missisquoi-Perkins
Hospital Foundation

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THANK YOU for having the BMP Foundation at heart

