



Fondation de l'Hôpital
Brome-Missisquoi-Perkins
Hospital Foundation



ANNUAL REPORT
2018-2019

My Hospital

* I care, I give *



A MESSAGE FROM THE FOUNDATION



A blue ink signature of Mario Lagimonière.

Mario Lagimonière
President of the Board of
Directors

A blue ink signature of Lola Landes.

Lola Landes
Executive Director

The year 2018-2019 was filled with great achievements that brought about positive changes within the BMP Hospital for the well-being of patients and caregivers. Filled with a strong sense of accomplishment, we look forward to the 2019-2020 projects that will in turn shape the image of our health care facility. These achievements and our ability to plan for further improvements are only possible thanks to the support, generosity and trust of each and every member of the Brome-Missisquoi community.

The commitment and concern for the quality of health care on the part of our donors, partners and medical staff is part of this unique passion for which our region stands out and is renowned. Although the health sector is experiencing new changes and challenges, the BMP Foundation continues to evolve in order to pursue with conviction in its mission to help improve patient care in Brome-Missisquoi.

Important results were achieved through our actions with staff, physicians and the directors of the MRC and CIUSSS de l'Estrie - CHUS. Our approach led to innovative initiatives to improve patient care. These actions and the BMP Foundation's desire to be responsive to the population's needs demonstrate the difference the organization makes within the BMP Hospital. By consolidating our collaboration with our partners in this way, they can continue to implement large-scale projects that may not have been possible without this support.

The combined efforts of all involved ensure that patients receive care in modern, well-equipped facilities. These ambitions are and will remain essential to achieving our vision of quality and excellence in patient care at our Hospital.

We would like to thank you for your continued support and trust in the BMP Foundation.

On behalf of the staff and members of the Board of Directors of the BMP Foundation, thank you once again for your involvement and invaluable help.

MISSION

The Brome-Missisquoi-Perkins Hospital Foundation contributes to improving the accessibility and quality of health care provided to the people of Brome-Missisquoi by helping to finance the purchase of state-of-the-art equipment and by contributing to the implementation of projects for the continuous improvement of health care at the Brome-Missisquoi-Perkins Hospital.

ACHIEVEMENTS

Since 1993, the BMP Foundation has invested more than 29 million dollars in:

- The purchasing of cutting edge equipment;
- The modernization of its facilities;
- Additional training for the medical staff;
- Providing student bursaries for studies in health care.



MESSAGE FROM THE CIUSSS DE L'ESTRIE – CHUS TOGETHER for LIFE!

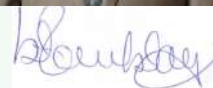
The CIUSSS de l'Estrie - CHUS is proud to partner with the Brome-Missisquoi-Perkins Hospital Foundation (BMP) in pursuing the same goal, which is "Working for and together with users, their relatives and the population". The close collaboration with the Foundation and the support of a committed team allows us to offer quality care and services to the entire population of Brome-Missisquoi, from birth until end of life.

Several medical equipment purchases and renovation projects have been carried out to improve the quality and safety of care and services offered to the population and healthcare professionals. This commitment by the Foundation is crucial to ensure that standards of excellence are never compromised.

These projects, made possible thanks to the Foundation's collaboration and the great generosity of donors, improve the accessibility and productivity of care and services, while ensuring best practices in a healing environment.

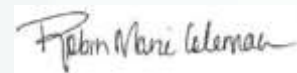
For the coming year, we aim to finalize the redevelopment work on the orthopedic outpatient clinic which began in 2019, to contribute in improving specialized practices in the Emergency Department and to participate in the purchase of medical equipment and the care of an aging clientele.

The work and collaboration with the Foundation's dynamic and mobilized team is a guarantee of success and allows us to support our common objective of improving the accessibility and quality of care and services to the population of the RLS de La Pommeraie.



Stéphane Tremblay

Président-directeur général
CIUSSS de l'Estrie – CHUS



Robin-Marie Coleman

Directrice générale adjointe
Programme de santé physique générale
et spécialisée CIUSSS de l'Estrie - CHUS

THE BROME-MISSISQUOI-PERKINS HOSPITAL, HAS:

▶ **1365**
employees

(including staff at all
La Pommeraie sites)

▶ **120**
physicians, dentists
and pharmacists

▶ **84**
short-term beds

▶ **12**
long-term beds

Medical care serving 22 municipalities and towns:

Abercorn, Bedford (township), Bedford (town), Bolton-Ouest, Brigham, Brome, Bromont (town), Cowansville, Dunham, Farnham, East Farnham, Frelighsburg, Lac-Brome, Notre-Dame-de-Stanbridge, Pike River, Saint-Armand, Saint-Ignace-de-Stanbridge, Sainte-Sabine, Sainte-Brigide-d'Iberville, Stanbridge East, Stanbridge Station and Sutton.



TEAM

Office Staff



Lola Landes
Executive Director



Francis Laramée
Executive Assistant



Alice Toussaint
Event and Communication
Coordinator

Board of Directors

Executive Committee



Mario Lagimanière
President



Patrick Boucher
Vice-president



Robert Desautels
Secretary



Geoffrey Webber
Treasurer

Administrators



Catharie Béchamp



Merrill Boucher



Hardy Craft



Natasha Dionne¹



Dr Pierre Duval



Jeremy Fontana



Édith Gaudreau



Patrick Meunier



Dre Elizabeth Racine

1. Term ended in 2019

EVENTS AND ACTIVITIES

Events of the Foundation

30th BMP Brunch

April 2018
300 people
15 volunteers
\$ 14 500

Organized in collaboration with the Knowlton Lions Club
Recipient of the George Bristol Award honoring volunteer involvement:
Ms. Barbara Ash



31th La Classique BMP

June 2018
144 golfers, 27 cyclists and 43 guests for dinner
13 volunteers
\$ 81 000

Honorary Co-Presidents:

Ms. Nadine Boire, Executive Director at the Desjardins, Caisse de Brome-Missisquoi and Dr. Félix Munger, orthopedic surgeon at the BMP Hospital.



3rd BMP Oktoberfest

October 2018
448 people
70 volunteers
\$ 42 000

Honorary Co-Presidents:

Dre Nathalie Bruneau, orthopedist at the BMP Hospital and Mr. Simon Campagna, Brunet Pharmacy.



Our partners (2018 events)

A. Bourque acier et métaux inc.
Aéroports de Montréal
Assurances Roy Yelle
Bessette Automobiles
Bromont, montagne d'expériences
Chasco Inc.
Desjardins
Doyle
Duo Production – l'heure bleue
Engel and Volkers Bromont
Graymont
KDC - One

LB Avocats inc.
Le Groupe Ultra
Léopold Scharry
Lou-Tec
Meunier Électrique et fils inc.
Mont Sutton
Odessa
Pharmacie Brunet
Pharmascience
Pierre Paradis, Député de Brome-Missisquoi
Placements Jalfi Inc.

RBC Banque Royale
Residences Magenta
SAQ
Scierie West Brome
Sport Marine Granby
Teledyne DALSA Semiconductor
Terroir de Dunham
Uniprix Cowansville
Uniprix Lac-Brome
Ville de Bromont
Ville de Cowansville



EVENTS AND ACTIVITIES (continuation)

Third party events

Le Beau Gros Band

June 2018

Concert organized by Beau Gros Band members: Mr. Yves Pronovost, Mr. Michel Nadeau, Mr. Alain Tétreault and Mr. Jean Patenaude.

\$9 500



15th Auto Expo Cowansville

June 2018

Organized by Auto Expo Cowansville members: Mr. Richard Buzzell, Mr. Luc Courville and Mr. Denis Gorham.

600 people

\$ 3 242



29th Knowlton Golf Club Tournament

August 2018

75 golfers and 93 guests for diner

Organized by the Knowlton Golf Club

\$ 45 000

Honorary Co-Presidents:

Ms. Catharie Béchamp and Mr. Sylvain Desjardins



2nd Bouge BMP Move

September 2018

400 people

CrossFit & Spinning Competitions organized by Le Centre d'entraînement Énergie Sud in Cowansville with the support of Dr. Pincott and his friends.

\$ 50 000

Honorary Co-Presidents:

Dr. Étienne Leclerc, Orthopedist and Dr. Éric Benjamin, Urgentologist, BMP Hospital.



17th Walkto Fight Women's Cancer

September 2018

400 people and 100 volunteers

Organized by the Yamaska Valley Optimist Club

\$ 84 000

Honorary Co-Presidents:

Ms. Lucy Davis, occupational therapist at BMP Hospital and Ms. Daniela Scherff



BMP SCHOLARSHIP PROGRAM

TO ENCOURAGE THE NEXT GENERATION OF HEALTH CARE PROFESSIONALS

The BMP Foundation Scholarships serve two objectives:

- To encourage and assist local students to undertake or pursue college studies in the field of health or nursing, depending on the scholarship provided;
- To establish and nurture a positive working relationship between the recipient and the BMP Hospital (CIUSSS de l'Estrie – CHUS La Pommeraiie) as a possible place of future employment.

The program is open to any graduating high school student, who resides within the Brome-Missisquoi territory, and who wish to pursue studies in a health care or nursing profession.

Recipients each receive a \$1,000 scholarship, renewable each year of their CEGEP studies, for a maximum of three years.

Ms. Lévika along with Scholarships Committee



François Riendeau, committee; Lévika Gonzalez, 2018 winner of the BMP Scholarship – Health Care; Lola Landes, Executive Director of the BMP Foundation and Rosane Rivard, committee.

SCHOOL BURSARIES

The Foundation also supports the local high schools to provide awards of excellence for graduate students who wish to continue their studies in healthcare. Students are selected by their school including: **École secondaire Wilfrid-Léger, École Jean-Jacques-Bertrand and École secondaire Massey-Vanier (French and English components).**

STUDENT VISITS

The BMP Foundation organizes guided school visits for students at the end of their course from the four regional high schools to enable them to discover career opportunities in the healthcare field at the BMP Hospital. Each year, **60-70 students go on these one-day visits** and are exposed to careers in medicine, nursing, laboratory, pharmacy, physiotherapy, occupational therapy, medical imaging, and respiratory therapy.

2019-2020 PROJECTS

In 2019, the Chawkers Foundation gave the BMP Foundation a generous contribution that not only allowed the continuation of the scholarship program (CEGEP and high school) for the coming years, but also **the implementation of a second scholarship** for a student at CEGEP: **The BMP Scholarship – Nursing.**

EARNINGS STATEMENT

	ON MARCH 31 2019	
	2018 - 2019	POURCENTAGE
PRODUCTS		
Fundraising campaign	789 600	46,6 %
Donations	607 016	35,8 %
testamentary bequests	109 412	6,4 %
Complementary activities	181 669	10,7 %
Net investment income	8 591	0,5 %
TOTAL	1 696 288 \$	100 %
INCOME : NET - FUNDRAISING ACTIVITIES		
Classique BMP Golf Tournament	101 825	56,0 %
Oktoberfest BMP	61 669	34,0 %
BMP Brunch	17 745	9,8 %
Miscellaneous	430	0,2 %
TOTAL	181 669 \$	100 %
CHARGES		
Salaries and benefits	216 224	12,1 %
Complementary activities	46 706	2,6 %
Professional fees	5 751	0,3 %
Brokerage costs	11 834	0,7 %
Fundraising	1 585	0,1 %
Fundraising campaign	65 665	3,7 %
Recognition wall (donors)	5 566	0,3 %
Advertising	6 887	0,4 %
Office expenses	9 150	0,5 %
Donations	4 744	0,3 %
Scholarship funds	3 500	0,2 %
Training	1 501	0,1 %
Computer software	3 941	0,2 %
Memberships	1 398	0,1 %
Travel expenses	3 037	0,2 %
Meeting expenses	1 162	0,1 %
Postage	2 592	0,1 %
Telecommunications	409	0,0 %
Miscellaneous expenses	- 2 882	- 0,1 %
Credit card fees	8 901	0,5 %
Investments - equipment and projects at the BMP Hospital (Allocation costs to CIUSSS de l'Estrie – CHUS) * May include invoicing from previous fiscal years	1 381 486*	77,6 %
TOTAL	1 779 157 \$	100 %
EXCESS OF REVENUE OVER EXPENSES		
TOTAL	- 82 869 \$	

Cumulative percentage of administrative expenditure over the last 5 years

Improvement of care and non distributed amounts: 73,83 %

Administration: 16,15 %

Fundraising: 9,50 %

Donations & scholarships: 0,52 %



My Hospital
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GREAT ACHIEVEMENTS

THANKS TO THE FOUNDATION'S INVESTMENTS IN 2018 - 2019

PHYSIOTHERAPY - \$10 000

Three new acquisitions for patient care. Project completed in 2019

The **videonystagmoscope** is a tool that makes it possible to better evaluate the source of vertigo and treat vestibular pathologies (balance in the inner ear). The physiotherapy department now also benefits from its own **Bio-Stim** electromagnetic field device to treat chronic pain cases using extreme low frequency electromagnetic fields. Finally, a **television** set was added in the rehabilitation room on the 3rd floor. This addition attracts attention and helps patients who have suffered a stroke or a serious illness resulting in severe loss of autonomy to keep standing longer.



MEDICAL IMAGING DEPARTMENT - \$85 000

Replacement of the portable analog radiology device by a mobile digital one.

Project completed in 2018

With the financial support of the BMP Hospital Auxiliaries and the BMP Foundation, the BMP Hospital was able to replace its portable analog radiology device with a mobile digital radiology unit. This state-of-the-art device allows the radiology system to be brought directly to the patient. Thus, the nursing staff receives an immediate and precise first diagnosis without having to move the patient, which can sometimes be very complicated depending on his condition. Radiologists can observe several parts of the body with this device, such as the lungs, bones and abdomen.



FUNDING OF DIFFERENT EQUIPMENT AND TRAINING COURSES - \$55 400

Small additions that make a difference for the patient and medical staff

Projects completed in 2018-2019

The BMP Foundation finances large-scale projects, but also smaller ones which have a significant impact within the Hospital. From gynecological equipment such as the **Luikart forceps** for births, **wheelchairs** for patients treated by the home care team, to high-tech devices such as **mobile monitors** for **Holter exams**, these investments bring a high level of quality to the care provided. In addition to the equipment, the Foundation also supports many training programs for the health care personnel, including the **training of internationally recognized lactation consultants** for health care practitioners. Although large projects are more visible to the community, small projects are still indispensable and their impact is just as important.



GREAT PROJECTS

FOR 2018 - 2020

ORTHOPEDIC CLINIC - 1.3 Million dollars

Make treatment facilities more accessible and confidential

The redevelopment and relocation of the Orthopedic Clinic on the ground floor of the hospital will be completed by the end of 2019, early 2020. The clinic will now be located close to related services such as medical imaging and will be more easily accessible for clients with reduced mobility. In addition, the new consultation spaces and rooms will be more confidential and better adapted to the ever-increasing volume of patients.



PATIENT SUPPORT AT THE ONCOLOGY CLINIC - \$ 18 000

Encourage patients' self-well-being

Since the opening of the oncology clinic in 2018, the BMP Foundation has been working to develop services to support patients affected by cancer. One of the initiatives is the implementation of yoga sessions specifically adapted for people affected by cancer; the free courses are given by a certified professional in the field. A second initiative is the enhancement of the hours of service of a spiritual care coordinator to support patients during these difficult times. This coordinator will help people through individual meetings as well as during support groups specifically reserved for people diagnosed with cancer.



IMPROVEMENTS TO THE EMERGENCY SERVICE

Providing a superior patient experience

The Foundation and key emergency department personnel are currently working on several concrete ways to improve the triage, monitoring and overall functioning of emergencies. This project will focus in particular on the care of the elderly and the assessment of patients' condition. All this with the global objective of reducing waiting times and increasing the quality of patient experience.



MAJOR CAPITAL CAMPAIGN FOR 2018 - 2022

S'ÉLEVER RISE

MAJOR CAPITAL CAMPAIGN – Objective of 5 Million dollars

Last October 2018, the Brome-Missisquoi-Perkins Foundation announced the launch of its 2018 - 2022 Major Campaign, whose goal is to raise 5 million dollars to improve the orthopedic clinic and operating room as well as acquire state-of-the-art equipment. To date, the amount of donations offered has reached \$4,068,193, which is already 81% of the objective pursued!



2018-2022 MAJOR CAPITAL CAMPAIGN CABINET Campaign Co-chairs



Catharie Béchamp
Vice President Sipro Lab Telecom
Campaign co-chair
Member of the Board of Directors of the BMP Foundation



Elaine Beaudoin
CPA, CA
Beaudier Inc.
Campaign co-chair



Jeremy Fontana
Co-owner Au Diable Vert -
Station de Montagne
Campaign co-chair - Member
of the Board of Directors
of the BMP Foundation



François Marziali,
B. Sc., B. pharm
Co-owner Familiprix Pierre,
Judith et François Marziali
Campaign co-chair



Honorary Committee

Ms. Claire Beaudoin
Ms. Claire Léger
Mr. André Bourbeau (deceased)
Ms. Pauline Quinlan
Mr. Arthur Fauteux

Next Generation Committee

Ms. Marie-Florence Crevier-Paradis
Mr. Ian-Alexandre Lavoie
Mr. Maxime Mathieu
Mr. Nicolas Robillard

Campaign Committee

Ms. Nadine Boire
Me Patrick Boucher
Mr. Robert Cleary
Ms. Dominique-Ann Coffin
Mr. Charles Crawford
Mr. Pierre Deragon
Ms. Madeleine Deragon
Mr. Mario Lagimanière
Ms. Marie Léveillé
Mr. Patrick Meunier

Internal Campaign Committee - Medicine Gouverneur

Dr. Pierre Duval

Gouverneur
Dr. Élisabeth Racine

Internal Campaign Committee - Management Gouverneur

Ms. Rosane Rivard





EN DONNANT GÉNÉREUSEMENT À SON HÔPITAL
TO THE CHALLENGE DONATE GENEROUSLY TO YOUR HOSPITAL

5 M\$

Fondation de l'Hôpital
 Brome-Missisquoi-Perkins
 Hospital Foundation
 fondationbmp.ca

Campagne 2018-2022
OBJECTIF





Fondation de l'Hôpital
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Hospital Foundation

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THANK YOU for having the BMP Fondation at heart

